ASJEBA

TRANSFORMING LANDSCAPES, LIVES AND LIVELIHOODS

PROJECT SUMMARY PRESENTATION



Global Compact Network Switzerland & Liechtenstein



Foundation scope



ASJEBA focuses on sustainably restoring and cultivating degraded soils in developing countries by offering hands-on training, support services, and initiatives aimed at enhancing the standard of living in local communities.



ASJEBA provides services of any kind that are suitable to promote this purpose and that are directly related to it. We pursue any project that promotes the achievement of the Sustainable Development Goals



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Global Project overview

In Africa, about a third of the land is being degraded

Asjeba has been exploring where to start setting up agroforestry projects, considering the following criteria:

- Soil and climate conditions acceptable
- Local people accepting the Asjeba concept
- Security for our people
- Government and authorities willing to support
- Land titles to be controlled and approved







Global Project overview: 10 year duration in total

- Emphyteutic land lease of 75.000 hectares degraded land.
- Installation of the nursery, energy, machines and first infrastructure
 - Planting Ricinus and Moringa to start ground fertilisation and nursering of other crops

Extension of Ricinus and Moringa planting & the start of planting other oil crops where Ricinus has prepared the ground. Installation of infrastructure to process crops, build family homes and services



Final extension of Ricinus, Moringa and other oil crop planting. Start farming food crops on the fertilised ground. Further development of infrastructure for inhabitants



Final extension of other oil crop planting. Extension of farming area for vegetables and trees in the fertilised ground. Ongoing development of infrastructure for inhabitants

Land is fully refertilised and farmed. Infrastructure is complete and up to 200,000 people are living decently in the project area (farms)







Land Requirements

LAND:

75,000 ha (government & communities)

LAND USAGE RIGHTS:

 Emphyteutic lease – 20 years – extendable to 50 years

Note: reference to Ghana is indicative



Kumasi



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Projected Yields

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Ricinus communis										
Ha harvest / year	3,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	
Tons of Oil	-	2,160	8,640	8,640	8,640	8,640	8,640	8,640	8,640	8,640
Moringa Oleifera										
Ha harvest / year	5,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Ton powder		10,500	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000
Jatropha curcas										
Ha harvest / year			6,000	12,000	18,000	24,000	30,000	36,000	43,000	50,000
Tons of Oil			370	1,663	4,435	8,686	13,860	19,034	24,270	29,660
	Year 11	Year 12	Year 13	Year 14	Year 15	Year 16	Year 17	Year 18	Year 19	Year 20
Ricinus communis										
Ha harvest / year				19.00	1 - A.	-				
Tons of Oil				ALL NO.						
Moringa Oleifera										
Ha harvest / year	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Ton powder	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000
Jatropha curcas										
Ha harvest / year	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000
Tons of Oil	34,866	39,239	42,042	43,120	43,120	43,120	43,120	43,120	43,120	43,120







Carbon credits

- Sequestration of CO₂ by Jathropha alone eligible to carbon credits = 11,8 Mio tCO₂ / 30 years (9,439,177 / 32.000 * 40,000 = 11,798,896) (according to Southpole forecasts for Jathropha on 40,000 ha adapted to 50,000 ha.)
- Usage of Bio-oils as drop-in replacement will generate additional $= \frac{6 \text{ Mio tCO}_2}{30 \text{ years}}$
- Asjeba estimation: total 20 Mio tons per project over 30 years

Summary AR estimations (Jatropha & Acrocomia) by South Pole (June 22, 2022) Total Carbon with 20% Buffer discount + 10% Leakage tCO2e/year												
Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12	Year 13	Year 14	Year 15	1 - 30+ years total
50,208	100,417	150,625	200,834	251,042	301,250	351,459	401,667	401,667	401,667	401,667	401,667	9,439,177



letwork



ÉCOLVING

- Sustainable building
- Water catchment
- Watertreatment
- sanitation
 - Sustainable roads
 - Solar and wind storage



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them the use



Public Services

- Schools

Clinics

community halls

Witteverywhere

Allotments

• • Sports facilities



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and theme





Expected commitments from Investor(s) to ASJEBA

• € 5 million loan/donation for startup budget;

this donation opens tax saving up to 60% of the amount in Switzerland;

• €20 million Loan at 6%.

This will be repaid within 10 years

- Support to obtain senior debt of €75 million
- Long term FOB TEMA Oil purchase contract to be negotiated;







Expected commitments from ASJEBA to Investor

- Assignment of carbon credits (estimated 11,8M) to Investor for this first Project;
- First Right of refusal for future project's participation with similar conditions as herewith;
- First right of refusal for exclusive Oil off-take agreement;
- Investor to appoint personnel in the management team;





Business case







Overview of Project P&L and Income

	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
Revenues										
Total Revenues		50,814,000	109,051,680	110,689,058	113,509,157	117,511,975	122,253,994	130,008,504	135,402,301	141,120,130
OPEX Personal & Adm										
Total Staff Employed Cost p.a.	9,718,016	19,391,379	22,656,541	24,774,505	26,911,483	32,489,876	35,204,820	37,759,097	44,762,121	37,920,006
CAPEX related OPEX - running costs										
Total Staff Employed Cost p.a.	4,496,693	7,069,833	9,932,752	11,434,064	12,198,285	7,929,767	8,989,653	10,665,478	11,803,058	12,480,478
Total Annual Gross Margins	-14,214,708	24,352,789	76,462,387	74,480,490	74,399,388	77,092,331	78,059,521	81,583,929	78,837,122	90,719,646
Development expenses										
Infrastructure - Settlements-Land Improvements	10,780,957	29,148,514	25,471,976	16,981,371	40,888,340	40,888,340	40,888,340	40,888,340	40,888,340	32,397,681
Insurances	235,657	111,207	111,388	74,772	35,716	2,484	68,465	61,397	31,904	16,223
Depreciation	2,946,460	4,336,809	5,773,842	6,831,317	7,345,975	7,599,159	8,007,959	8,296,277	8,305,569	8,310,294
Total Development expenses	13,963,074	33,596,530	31,357,207	23,887,460	48,270,031	48,489,983	48,964,764	49,246,014	49,225,814	40,724,198
AMAG Distribution & management Fees	2,477,349	8,460,984	14,408,243	14,143,504	15,568,686	16,280,697	16,862,788	17,814,050	18,611,522	18,371,345
Land Costs	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000
Earnings before interest/tax	-31,405,132	-18,454,725	29,946,938	35,699,526	9,810,672	11,571,651	11,481,968	13,773,866	10,249,786	30,874,103
Interest Expenses	-3,200,000	-4,600,000	-4,600,000	-4,600,000	-4,200,000	-3,800,000	-3,400,000	-2,700,000	-2,000,000	-1,300,000
Annual Earnings before Tax	-34,605,132	-23,054,725	25,346,938	31,099,526	5,610,672	7,771,651	8,081,968	11,073,866	8,249,786	29,574,103
Social Engagement Projects			-20,000,000	-20,000,000		-		1 - Art - Art		-5,000,000
Annual Earnings after Social Engagement Projects	-34,605,132	-23,054,725	5,346,938	11,099,526	5,610,672	7,771,651	8,081,968	11,073,866	8,249,786	24,574,103
Tax after social engagement projects 25%	-	0	-1,336,734	-2,774,882	-1,402,668	-1,942,913	-2,020,492	-2,768,466	-2,062,447	-6,143,526
After tax profit	-34,605,132	-23,054,725	4,010,203	8,324,645	4,208,004	5,828,739	6,061,476	8,305,399	6,187,340	18,430,577





Details on Capex Investments: €403 M on 10 years

CAPEX SUMMARY TOTALS €	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Vehicles and Equipment	5 898 935	2 782 740	3 231 500	3 097 500	1 575 000	5 800 185	2 806 990	3 206 500	3 097 500	1 575 000
Industrial Equipment	11 861 353	3 478 600	4 416 903	3 226 960	391 555	1 595 905	2 349 095	1 374 350	0	0
Building	5 119 000	4 535 500	3 166 000	935 000	1 501 000	885 000	1 491 000	1 380 000	0	0
Infrastructure	10 780 957	29 148 514	25 471 976	16 981 371	40 888 340	40 888 340	40 888 340	40 888 340	40 888 340	32 397 681
Other (3%)	686 379	323 905	324 432	217 784	104 027	248 433	199 413	178 826	92 925	47 250
Insurance	235 657	111 207	111 388	74 772	35 716	2 484	68 465	61 397	31 904	16 223
CAPEX Summary Totals	34 582 281	40 380 467	36 722 200	24 533 387	44 495 638	49 420 347	64 002 143	47 089 412	44 110 669	34 036 154

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CAPEX SUMM	ARV IOLAIN

By sector	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Administration and Planning	534 828	948 373	278 100	20 600	20 600	319 300	20 600	20 600	20 600	20 600
Nursery	10 973 862	204 960	836 875	2 042 799	0	892 171	122 560	811 125	3 605	0
Planting	2 909 905	910 726	1 302 075	822 146	178 396	2 420 655	689 276	1 250 575	770 646	178 396
Moringa Processing	0	2 866 531	72 100	0	0	0	2 052 316	72 100	0	0
Plantation	2 154 039	2 954 864	1 897 569	2 416 174	1 361 969	2 673 674	1 673 029	1 443 854	1 504 624	1 356 304
Infrastructure	10 780 957	29 148 514	25 471 976	16 981 371	40 888 340	40 888 340	57 087 180	40 888 340	40 888 340	32 397 681
Logistis	942 450	1 694 350	1 488 350	890 950	1 488 350	942 450	1 694 350	1 488 350	890 950	66 950
Refineries	6 050 584	1 540 942	5 263 767	1 284 575	522 267	1 281 274	594 367	1 053 072	0	0
Insurance	235 657	111 207	111 388	74 772	35 716	2 484	68 465	61 397	31 904	16 223
CAPEX Summary Totals	34 582 281	40 380 467	36 722 200	24 533 387	44 495 638	49 420 347	64 002 143	47 089 412	44 110 669	34 036 154





Project update and next steps



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Project current situation

Land identified and ready to be contracted in a very short time

Significant interest raised by the project at Petrochemicals and banks

Mortgages in progress with Banks

Issue phase by the project:

Initial Investment of €5M as loan/donation to secure land & initiated start-up activities

Loan of 20M€ : required from an investor

Asjeba proposes a package with donation to investors

First right of off-take and carbon credits offered







Next Steps with ASJEBA

Define potential agreement with Investors via MOU's on:

- Equity Investment
- Loan
- Mortgage 7 the land (75,000 ha)
- Long term Oil off-take agreement
- Carbon credit transfer over lifetime of project
- Finalise agreements as per above
- Organise Equity transfer and Loan Agreements
- Build a common project team



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€5M €20M; 6% interest; 10 years €75M; 4% interest; 10 years

JOIN US

Site: www.asjeba.org FOUNDER: HISKO BAAS Email: <u>hisko.baas@asjeba.com</u> ; <u>Team:</u> Joachim Ganse Georgios Radoglou Flip Breytenbach Andrew Yeoman

STORATION OF DEGRADE







Back up Data





Asjeba Project Start-Up Budget

Start-up Budget Asjeba in Techiman, Ghana			
duration : estimated period: 6 - 9 months			
		Monthly Cost €	Total cost €
		(estimated)	
Management total fees		131,250	1,181,250
Flights Europe - Africa		22,500	202,500
Visa & out-of.pocket expenses		19,800	118,800
Accommodation		7,500	67,500
Local travel		5,000	45,000
Main Feasibility Studies & Market Appraisal		45,000	405,000
Environmental, Social & Health Impact Assessment		80,000	480,000
Land survey (terrain & soil sampling analysis)		25,000	75,000
Master Planning updates		45,000	405,000
Energy concept		7,500	67,500
Awareness raising & Training of local communities		15,000	135,000
Safety and Security Audit		10,000	30,000
Security services		5,000	45,000
Obtaining approvals / licenses through local experts		20,000	120,000
Mediation with local entities		10,000	90,000
Legal Compliance		25,000	150,000
Tax & Auditing		7,500	67,500
Industrial zone negotiations		12,500	112,500
Outline Design of plantations, infrastructure & facilities/settlements		25,000	225,000
Business plan Revision		50,000	300,000
			4,322,550
Incidential Costs		5%	216,128
			4,538,678
Contingeny		10%	453,868
	total	Euros	4,992,545



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Asjeba project Summary Cash-flow – 10 year Plan

	10 Year totals	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Expenditure											
nfrastructure - Settlements-Land Improvements											
Infrastructure development and Facilities -Phase 1		10,780,957	29,148,514								
Infrastructure development and Facilities -Phase 2-4 - Stage 1		10,700,557	23,140,314	25,471,976	16,981,371	8,490,659	8,490,659	8,490,659	8,490,659	8,490,659	
Infrastructure development and Facilities -Phase 2-4 - Stage 2				23,471,570	10,301,371	32,397,681	32,397,681	32,397,681	32,397,681	32,397,681	32,397,6
Sub Total	319,222,199	10,780,957	29,148,514	25,471,976	16,981,371	40,888,340	40,888,340	40,888,340	40,888,340	40,888,340	32,397,6
DPEX Personal & Adm	010,111,100	201.001001			20,002,072	,	,	10,000,010	,		01,000,0
Total Staff Employed Cost p.a.	291,587,845	9,718,016	19,391,379	22,656,541	24,774,505	26,911,483	32,489,876	35,204,820	37,759,097	44,762,121	37,920,0
CAPEX related OPEX - running costs											
Total capex related opex running cost	97,000,059	4,496,693	7,069,833	9,932,752	11,434,064	12,198,285	7,929,767	8,989,653	10,665,478	11,803,058	12,480,4
ummary of CAPEX											
Vehicles and Equipment		5,898,935	2,782,740		3,097,500	1,575,000	5,800,185	2,806,990	3,206,500	3,097,500	1,575,0
Industrial Equipment		11,861,353	3,478,600	4,416,903	3,226,960	391,555	1,595,905	2,349,095	1,374,350	0	
Building		5,119,000	4,535,500	3,166,000	935,000	1,501,000	885,000	1,491,000	1,380,000	0	
Other (3%)		686,379	323,905	324,432	217,784	104,027	248,433	199,413	178,826	92,925	47,
Insurance		235,657	111,207	111,388	74,772	35,716	2,484	68,465	61,397	31,904	16,2
Capex Totals	83,951,658	23,801,324	11,231,953	11,250,224	7,552,016	3,607,298	8,532,007	6,914,963	6,201,072	3,222,329	1,638,4
Expenditure sub-total A		48,796,989	66,841,678	69,311,493	60,741,956	83,605,406	89,839,991	91,997,776	95,513,987	100,675,848	84,436,6
Land Lease											
Estimated Land Lease Fees per annum		750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,000	750,0
Expenditure sub-total B		49,546,989	67,591,678	70,061,493	61,491,956	84,355,406	90,589,991	92,747,776	96,263,987	101,425,848	85,186,
Management Fees											
	0% 103,036,080	0		10,905,168	11,068,906	11,350,916	11,751,198	12,225,399	13,000,850	13,540,230	14,112,
Asjeba Man AG PM Fees : (% of Expenditure)	5% 39,963,088	2,477,349	3,379,584	3,503,075	3,074,598	4,217,770	4,529,500	4,637,389	4,813,199	5,071,292	4,259,3
otal Expenditure before tax	942,260,929	52,024,338	76,052,662	84,469,735	75,635,459	99,924,092	106,870,688	109,610,564	114,078,037	120,037,370	103,557,983
otal Expenditure exclusive of Infrastructure	623,038,730	41,243,381	46,904,148	58,997,759	58,654,088	59,035,752	65,982,348	68,722,224	73,189,697	79,149,030	71,160,3
Revenue											
Sale of Ricinus oil	117,612,000		3,564,000	14,256,000	14,256,000	14,256,000	14,256,000	14,256,000	14,256,000	14,256,000	14,256,0
Sale of Moringa powder	803,250,000		47,250,000	94,500,000	94,500,000	94,500,000	94,500,000	94,500,000	94,500,000	94,500,000	94,500,0
Sale of Jatropha oil	81,583,040			295,680	1,330,560	3,548,160	6,948,480	11,088,000	15,227,520	19,416,320	23,728,3
Sale of Carbon Credits	27,915,759				602,498	1,204,997	1,807,495	2,409,994	6,024,984	7,229,981	8,635,8
TOTAL GROSS REVENUES	1,030,360,799	0	50,814,000	109,051,680		113,509,157	117,511,975	122,253,994	130,008,504	135,402,301	141,120,1
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Balances											
Annual Net Balance		-52,024,338	-25,238,662	24,581,945	35,053,599	13,585,065	10,641,287	12,643,430	15,930,467	15,364,931	37,562,1
Finance	Totals	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Subordinated Loan	25,000,000	25,000,000									
Subordinated Loan Finance Costs	-11,700,000	-1,500,000	-1,500,000	-1,500,000	-1,500,000	-1,500,000	-1,500,000	-1,500,000	-1,200,000	-900,000	-600,0
Subordinated Loan Re-payment Tranches	-25,000,000						0	-5,000,000	-5,000,000	-5,000,000	-10,000,0
Mortgage loan	75,000,000	40,000,000	35,000,000								
Mortgage loan Finance Costs	4% -18,600,000	-1,600,000	-3,000,000	-3,000,000	-3,000,000	-2,600,000	-2,200,000	-1,800,000	-1,400,000	-1,000,000	-600,0
Mortgage loan Re-payment Tranches	-75,000,000				-10,000,000	-10,000,000	-10,000,000	-10,000,000	-10,000,000	-10,000,000	-15,000,0
Capital Dividend share	1,000,000	1,000,000									
Dividend share cost 1	0% -1,900,000	-100,000	-100,000	-100,000	-100,000	-100,000	-100,000	-100,000	-100,000	-100,000	-100,0
Finance Balance		62,800,000	30,400,000	-4,600,000	-14,600,000	-14,200,000	-13,800,000	-18,400,000	-17,700,000	-17,000,000	-26,300,0
Annual Balances		10,775,662	5,161,338	19,981,945	20,453,599	-614,935	-3,158,713	-5,756,570	-1,769,533	-1,635,069	11,262,14
Cumalative Balances		10,775,662	15,937,000	35,918,945	56,372,544	55,757,608	52,598,896	46,842,325	45,072,792	43,437,723	54,699,8
ocial Engagement Projects											
Social Engagement Projects	-45,000,000			-20,000,000	-20,000,000						-5,000,00
							49 500 000	6,842,325	5,072,792	3,437,723	9,699,87
cumulative balance after social engagement projects		10,775,662	15,937,000	15,918,945	16,372,544	15,757,608	12,598,896	0,842,325	5,072,792	5,457,725	3,033,070
	5% -20,452,127	10,775,662	15,937,000	15,918,945 -1,336,734	16,372,544 -2,774,882	15,757,608 -1,402,668	-1,942,913	-2,020,492	-2,768,466	-2,062,447	-6,143,5

Asjeba Development Start-Up Schedule

				1			2 c			
	Ν	lonths	4	5 6 7 8	9 10 11 12	1 2 3	4 5 6	7 8 9	10 11 12	1 2 3
	Activities				······	1	·····			······
1	Funding budget for startup activities - € 5 million									
2	Meeting partners in Switzerland fixing tasks and budgets									
3	Delegation visit to inspect offered land and select									
4	Negotiating terms of emphyteutic land lease with families/owners									
	Signing emphyteutic land lease agreement with families									
6	Establishing Asjeba Management (Local Company)									
	Installing executive management team (Local Company)									
8	Management team startup activities									
9	Start of Environmental, Social & Health Impact Assessment									
10	Main Feasibility Studies & Market Appraisal									
	Land survey (terrain & soil sampling analysis									
	Visit of 3 plantations and management team and model selection									
13	Infrastructure and development masterplan									
14	Obtain all necessary approvals for the project plus industrial zone									
15	Covercrop planting concept developed									
16	Water catchment masterplan									
17	Outline Design of the project and infrastructure									
18	Awareness raising & Training of local communities									
19	Finance plan adopted to local cicumstances.									
20	Start of seed purchase									
21	Infrastructure and settlement -Phase 1									
22	Start clearing land									
23	Start planting Ricinus									
24	Start construction of nursery									
25	Start growing plants in nursery									
26	Start of planting Moringa									
27	Build Refinery Ricinus oil / Moringa processing facilities									
28	Build Composting Plant									
29	Harvesting Ricinus									
30	Harvesting Moringa									
31	Start processing Moringa leaves to powder									
32	Exporting Castor oil									
33	Exporting Moringa powder									
	Associated Funding Summary									
	Start up Budget	5,000,000								
	Finance - Subordinated debt			10,000	,000	10,000,00	00			
	Finance - Tranch Mortgage 1							40,000,00	0	
	Finance - Tranch Mortgage 2									35,000,000





